

Inspiration til fremtidens hørerehabilitering, 21 February 2014

# Client involvement and self-determination: A shared decision making model



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THE UNIVERSITY  
OF QUEENSLAND  
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EriksholmResearchCentre  
PART OF OTICON

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Except for you,  
of course.**



# Decision making in audiology

## Why

- “Any or all of the following: education and counseling, communication strategies, individualized auditory training, hearing aids, assistive listening devices, and group education and therapy” (Sweetow 2007 p.26)

## What

- Cognitive process leading to selection of course of action among several alternatives (Albert 1978)
  - *Do I feel I have a hearing loss?*
  - *Who should I go to?*
  - *Will I wear hearing aids?*

# Intervention decision making in audiology

- Adults and older adults with acquired hearing impairment
- What are intervention options for them?

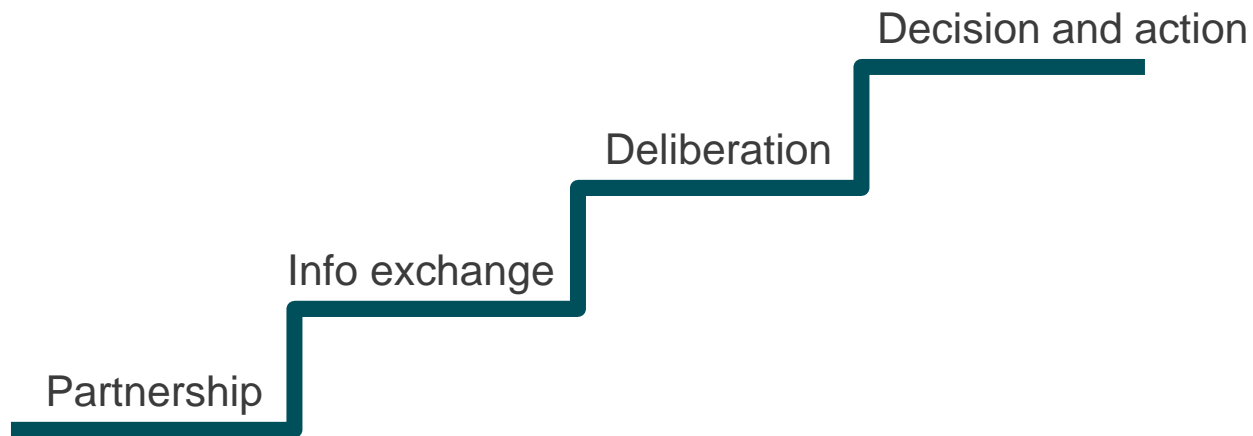
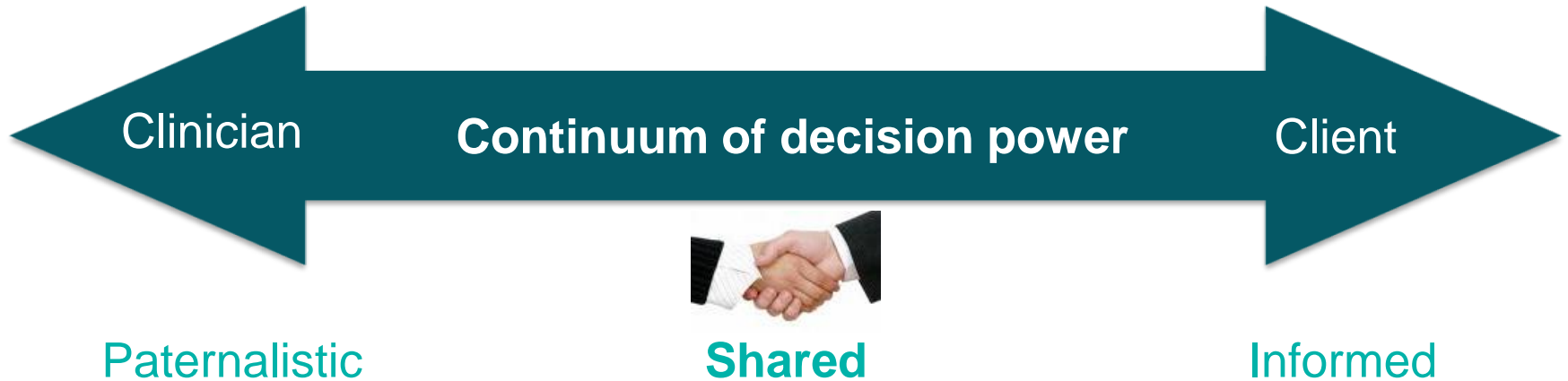


# Why match evidence with client preferences?



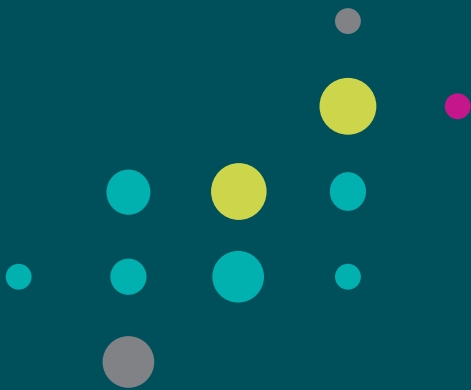
Fiscella et al 2004; Lewin et al 2009;  
Zolnierak & Dimatteo 2009

# Shared decision making



Charles et al 1999  
Montori et al 2006

# A study of shared decision making in audiology



# Research aims

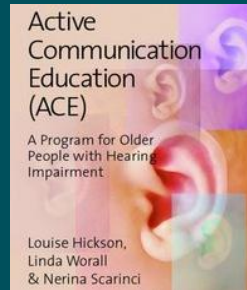
- Offering intervention options to adults with acquired hearing impairment seeking help for the first time, using shared decision making
- Exploring their experiences with shared decision making
- Identifying predictors of intervention action and successful outcomes



# Interventions



Hearing aids

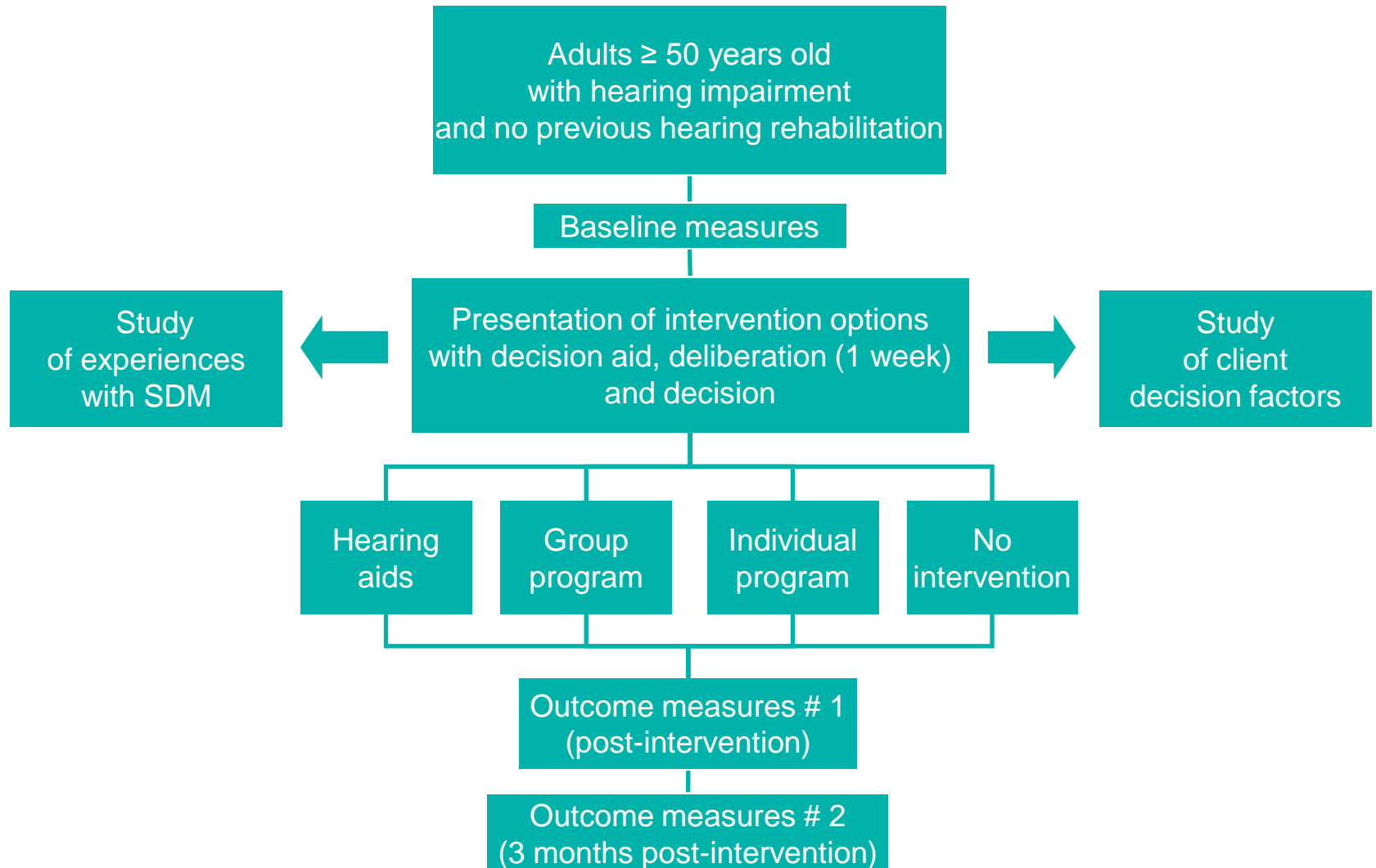


Communication programs



No intervention

# Design



# Sampling and recruitment

- 153 adults  $\geq$  50 years with acquired hearing impairment (average of air conduction thresholds at 0.5, 1, 2 & 4 kHz  $>$  25 dB HL in at least one ear) and who had not previously received audiological services
- Recruitment via public hearing services, print and electronic media, notice boards, and word-of-mouth



# Decision aid

- “Evidence-based tool designed to prepare clients to participate in making choices among healthcare options [...] Supplements (rather than replaces) clinician’s counselling about options” (O'Connor et al 2009 p.3)
- Summary of intervention options and their outcomes according to research evidence
  - First page providing overview of intervention options
  - One page with details for each of the intervention options
- Readability: Flesch-Kincaid Grade Level of 5.3

# Decision aid - first page

## My hearing options

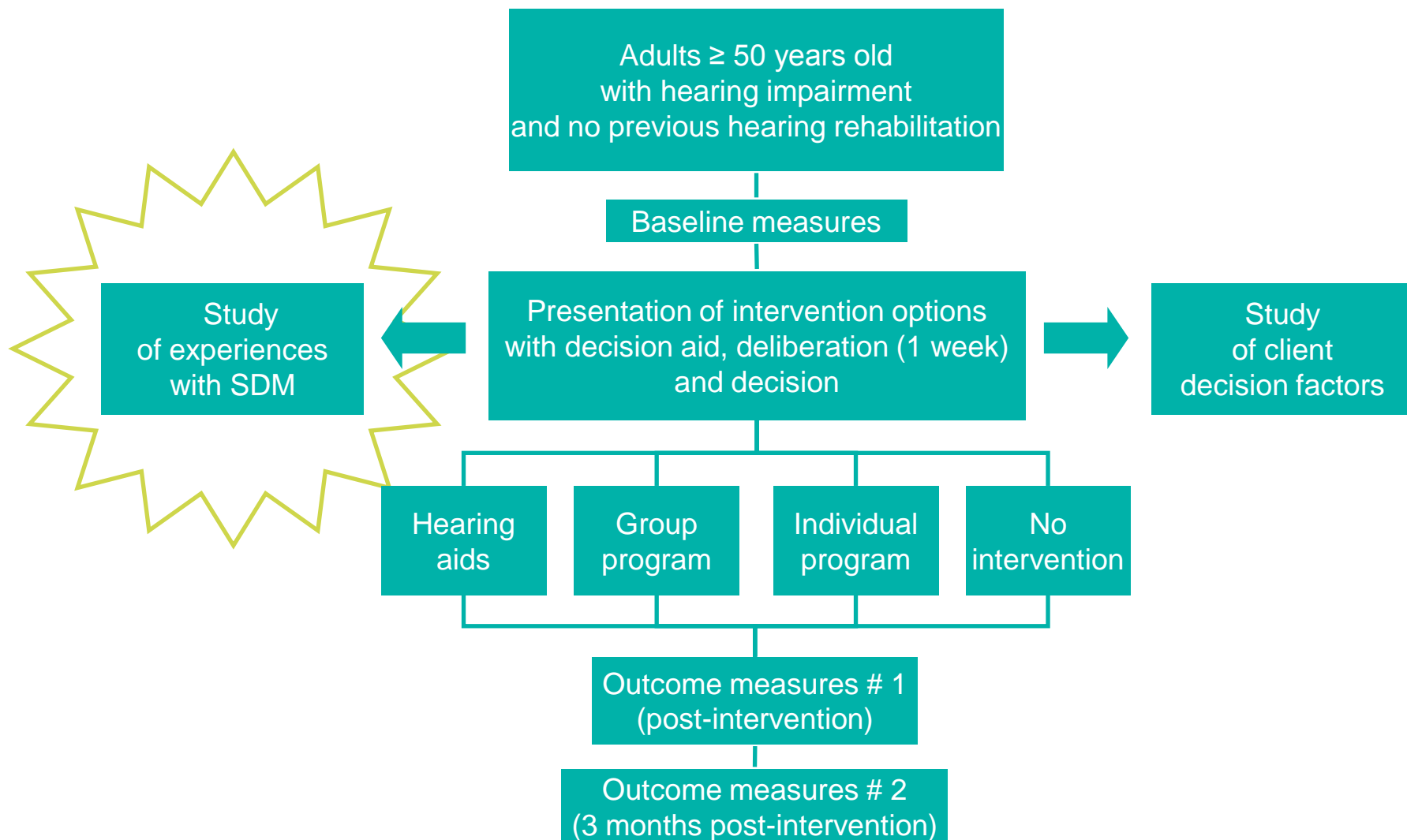
What is it?	<u>Hearing aids</u>	<u>Group program:</u> Active Communication Education (ACE)	<u>Written program:</u> Individualised Active Communication Education (I-ACE)	<u>No intervention</u>
What is involved?	<ul style="list-style-type: none"> <li>• Being fitted with hearing aids.</li> <li>• Wearing the hearing aids to help with my hearing problems.</li> </ul>	<ul style="list-style-type: none"> <li>• Participating in group sessions to learn ways to cope with my hearing problems.</li> <li>• Using the information to help with my hearing problems.</li> </ul>	<ul style="list-style-type: none"> <li>• Reading chapters at home to learn ways to cope with my hearing problems.</li> <li>• Using the information to help with my hearing problems.</li> </ul>	<ul style="list-style-type: none"> <li>• Keeping on going the way I am at the moment.</li> </ul>
FIRST STEP Options I want to know more about <input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
SECOND STEP Options I will think about <input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

# One of the research questions

What are the experiences of adults with hearing impairment with shared decision making in audiological rehabilitation?



# Design



# Sub-sample (n=22)

Characteristics	Frequency n (%)	Characteristics	Frequency n (%)
Gender Male Female	15 (68%) 7 (32%)	Work status Work Retirement	10 (45%) 12 (55%)
Public / private clients Public Private	11 (50%) 11 (50%)	Living situation Alone With other(s)	6 (27%) 16 (73%)
Hearing impairment in better ear (0.5, 1, 2, & 4 kHz average) Mild ( $\leq 40$ dB HL) Moderate ( $> 40$ and $\leq 55$ dB HL)	17 (77%) 5 (23%)	Age 50-65 > 65 and $\leq 80$ > 80	8 (36%) 12 (55%) 2 (9%)

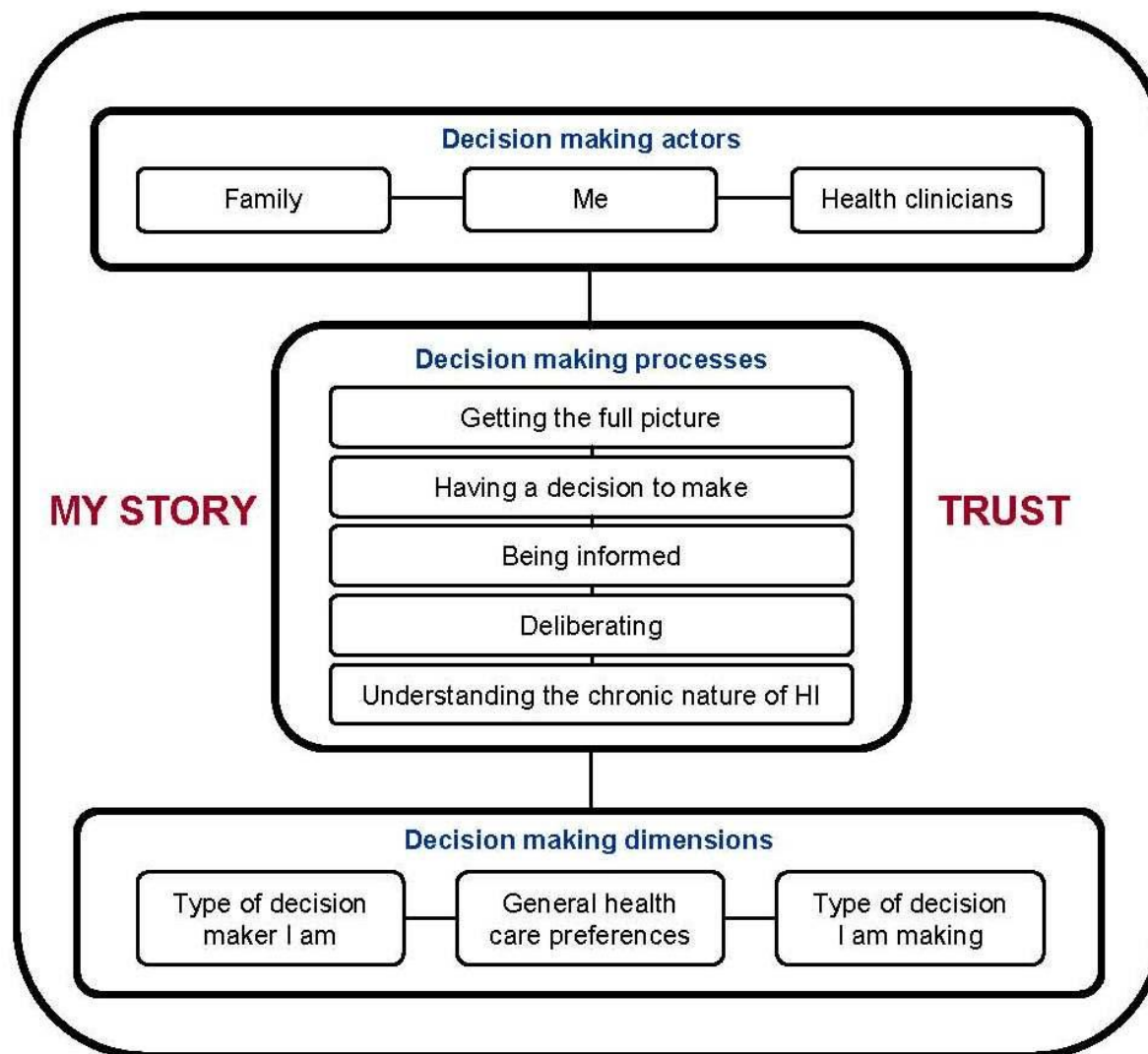
**Hearing  
aids**  
n = 10  
(45%)

**Communication  
programs**  
n = 9  
(41%)

**No  
intervention**  
n = 3  
(14%)



# Model of shared decision making in audiology



# My story

- *It's a good question to ask: "What is it that you miss with your hearing loss?" I think specific questions in that regard are important. "Do you feel at a total loss when you're watching a play?" (81 year old person)*
- *My experience has been overwhelmingly good. I've found people in the medical profession who'll listen. You have to go against their grain initially, but I've found people that will listen. (79 year old person)*



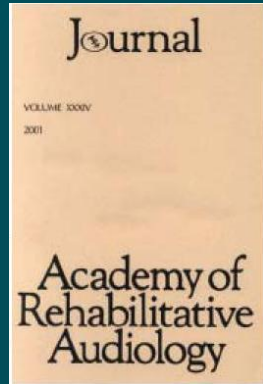
# Trust

- *I will be led by them (audiologists). After they test me, they're there to advise me and I'll be taking their advice. (65 year old person)*
- *In the last couple of years, they seem to become big, hearing aid clinics. I'd never seen them advertised the way they do and they're always very swish looking setups. That's what made me cynical about it. (55 year old person)*
- *I won't go to one of these (hearing aid clinics) that offer free hearing tests because they're not interested in your hearing from your health point of view. [...] It's a business to them and they're just interested in selling you the hearing aid. (63 year old person)*

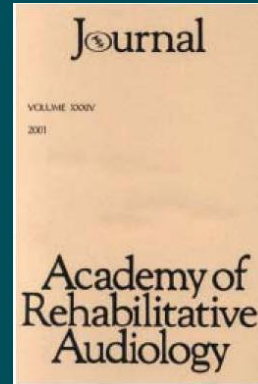
# Clinical implications

- Take into account our client's story
  - Client-centred consultation does not take longer than biomedical consultation (Levinson & Roter 1995)
  - Client-centred consultation achieves better treatment adherence than biomedical consultation (Haskard Zolnierek & DiMatteo 2009)
- Build trust in the client-audiologist relationship (McKinstry et al 2009)
  - Knowledge
  - Ethics

# To find out more about shared decision making

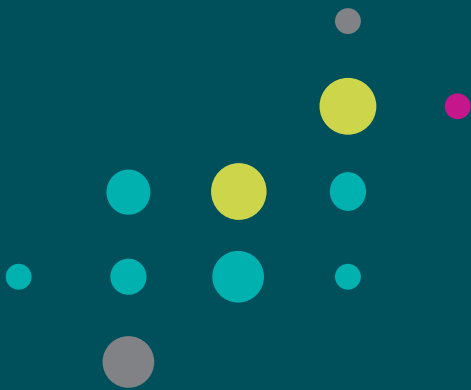


Laplante-Lévesque A,  
Hickson L, Worrall L.  
2010. Promoting the  
participation of adults with  
acquired hearing  
impairment in their  
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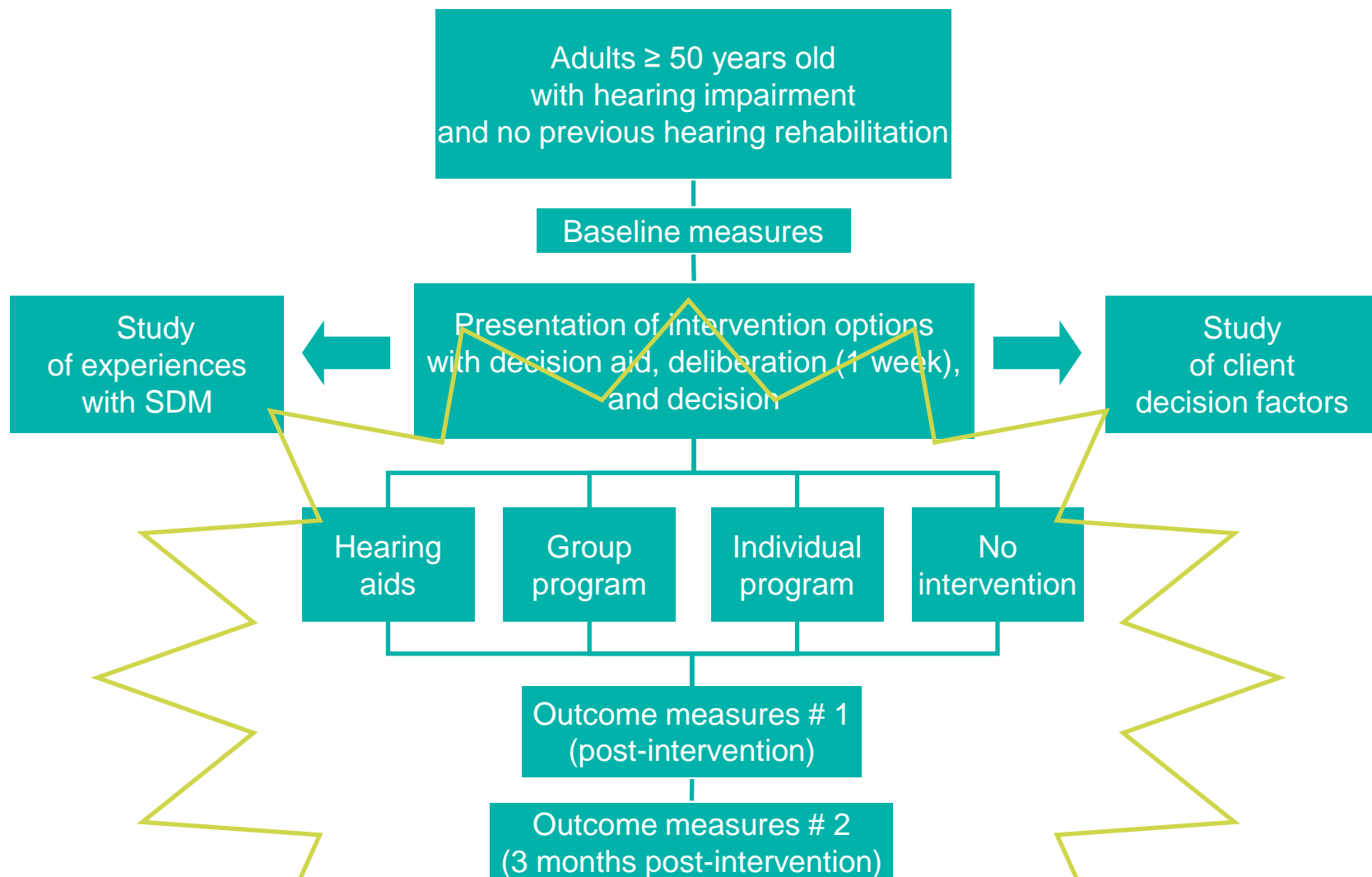


Laplante-Lévesque A,  
Hickson L, Worrall L.  
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of shared decision making  
in rehabilitative audiology.  
*Journal of the Academy of  
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43, 27-43.

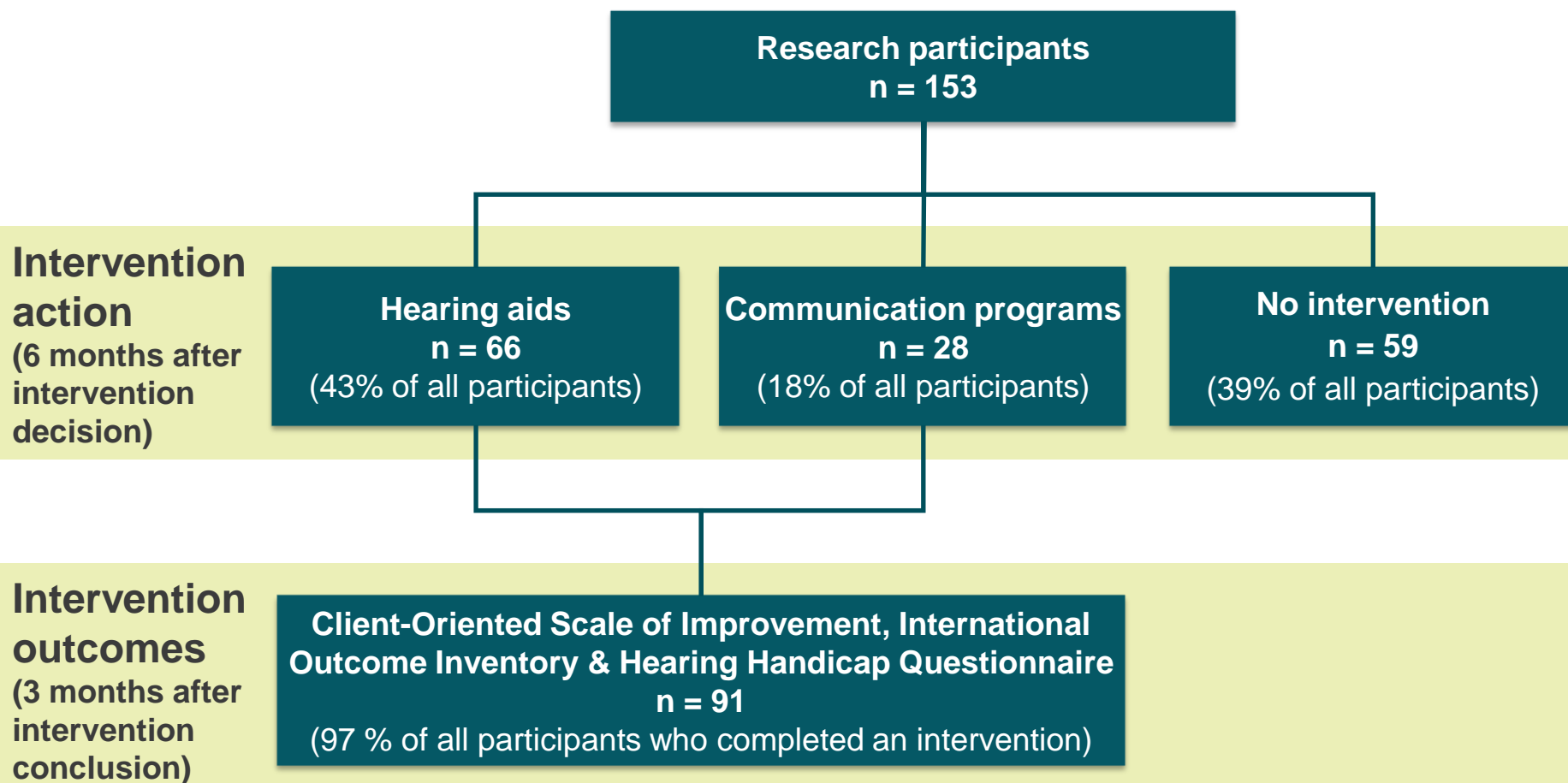
# What about the rest of the study?



# Design



# Intervention action and outcomes





# Potential predictors investigated

- Demography
  - Age
  - Gender
  - Living situation
  - Education
- Hearing impairment
  - Hearing impairment (pure-tone audiometry)
  - Time since hearing impairment onset
- Psychology
  - Self-reported hearing disability
  - Stage of change
  - Locus of control
  - Communication self-efficacy
  - Greater perceived suitability and effectiveness of communication programs

# Predictors: Results

## Not significant

- Demography
  - Age
  - Gender
  - Living situation
  - Education
- Hearing impairment
  - Hearing impairment (pure-tone audiometry)
  - Time since hearing impairment onset

## Significant

- Psychology
  - Self-reported hearing disability
  - Stage of change
  - Locus of control
  - Communication self-efficacy
  - Greater perceived suitability and effectiveness of communication programs



# Clinical implications

- Offer intervention options
- Discuss the predictors identified here with clients:
  - Self-reported hearing disability
  - Stages of change



# To find out more



Laplante-Lévesque A,  
Hickson L, Worrall L.  
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*International Journal of  
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Laplante-Lévesque A,  
Hickson L, Worrall L.  
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decisions in adults with  
acquired hearing  
impairment. *Journal of  
Speech, Language and  
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1385-1399.



Laplante-Lévesque A,  
Hickson L, Worrall L.  
2012. What makes adults  
with hearing impairment  
take up hearing aids or  
communication programs  
and achieve successful  
outcomes? *Ear and  
Hearing*, 33, 79-93.

# To find out more



Laplante-Lévesque A,  
Hickson L, Worrall L.  
2013. Stages of change in  
adults with acquired  
hearing impairment  
seeking help for the first  
time: Application of the  
transtheoretical model in  
audiologic rehabilitation.  
*Ear Hear*, 34, 447-457.

# Extra resources (4) for your toolbox



# Implementing shared decision making – Resource 1

*J Ambulatory Care Manage*

Vol. 35, No. 2, pp. 80-89

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## Patient Engagement—What Works?

*Angela Coulter, PhD*

JOURNAL OF AMBULATORY CARE MANAGEMENT/APRIL-JUNE 2012

# What works?

Table 3. Promising Interventions to Support Shared Decision Making<sup>a</sup>

Intervention	Potential Benefits
Patient decision aids	<ul style="list-style-type: none"> <li>• Increased patient involvement in decisions</li> <li>• Better understanding of treatment options</li> <li>• More accurate perception of risks</li> <li>• Improved quality of decisions</li> <li>• Appropriate impact on uptake of screening</li> <li>• Does not increase patient's anxiety</li> <li>• Reduces use of elective surgical procedures</li> <li>• <i>May</i> be cost-effective</li> </ul>
Health coaching	<ul style="list-style-type: none"> <li>• Reduced mortality</li> <li>• Reduced risk factors</li> <li>• Improved health status</li> <li>• <i>May</i> be cost-effective</li> </ul>
Question prompts	<ul style="list-style-type: none"> <li>• Increased question asking in consultations</li> <li>• <i>May</i> increase patients' knowledge and understanding</li> <li>• <i>May</i> empower patients and improve satisfaction</li> <li>• Does not necessarily increase length of consultations</li> </ul>
Self-management education and support	<ul style="list-style-type: none"> <li>• Improved patient knowledge and understanding</li> <li>• Improved confidence and coping ability</li> <li>• Improved health behaviors</li> <li>• Improved social support</li> <li>• <i>May</i> improve adherence to treatment recommendations</li> <li>• <i>May</i> improve health outcomes</li> <li>• <i>May</i> reduce hospital admission rates</li> <li>• <i>May</i> be cost-effective</li> </ul>

<sup>a</sup>Where the evidence is less strong, this is indicated by including *may* in the list of potential benefits.



# Implementing shared decision making – Resource 2

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## Core Competencies for Shared Decision Making Training Programs: Insights From an International, Interdisciplinary Working Group

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FRANCE LÉGARÉ,<sup>1</sup> MD, PHD; NORA MOUMJID-FERDJAOUI,<sup>2</sup> PHD; RENÉE DROLET,<sup>1</sup> PHD; DAWN STACEY,<sup>3</sup> RN, PHD; MARTIN HÄRTER,<sup>4</sup> PHD; HILDA BASTIAN,<sup>5</sup> PHD(C); MARIE-DOMINIQUE BEAULIEU,<sup>6</sup> MD, MSc; FRANCINE BORDUAS,<sup>7</sup> MD; CATHY CHARLES,<sup>8</sup> PHD; ANGELA COULTER,<sup>9</sup> PHD; SOPHIE DESROCHES,<sup>1</sup> PHD; GWENDOLYN FRIEDRICH,<sup>10</sup> MSc; AMIRAM GAFNI,<sup>8</sup> PHD; IAN D. GRAHAM,<sup>3</sup> PHD; MICHEL LABRECQUE,<sup>1</sup> MD, PHD; ANNIE LEBLANC,<sup>11</sup> PHD; JEAN LÉGARÉ,<sup>12</sup> DR.H.C.; MARY POLITI,<sup>13</sup> PHD; JOAN SARGEANT,<sup>14</sup> PHD; RICHARD THOMSON, BA, BCh, MRCP, FRCP<sup>15</sup>

JOURNAL OF CONTINUING EDUCATION IN THE HEALTH PROFESSIONS, 33(4):267–273, 2013

# Core competencies

1. Relational competency
2. Risk communication competency

# Implementing shared decision making – Resource 3

JGIM

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PERSPECTIVE

## Shared Decision Making: A Model for Clinical Practice

*Glyn Elwyn, PhD<sup>1,2</sup>, Dominick Frosch, PhD<sup>3,4</sup>, Richard Thomson, MD<sup>5</sup>,  
Natalie Joseph-Williams, MSc<sup>1</sup>, Amy Lloyd, PhD<sup>1</sup>, Paul Kinnersley, MD<sup>1</sup>, Emma Cording, MB BCh<sup>1</sup>,  
Dave Tomson, BM BCh<sup>6</sup>, Carole Dodd, MSc<sup>7</sup>, Stephen Rollnick, PhD<sup>1</sup>, Adrian Edwards, PhD<sup>1</sup>, and  
Michael Barry, MD<sup>8,9</sup>*

# Model for clinical practice

1. Choice talk	2. Option talk	3. Decision talk
<ul style="list-style-type: none"><li>• Step back</li><li>• Offer choice</li><li>• Justify choice - preferences matter</li><li>• Check reaction</li><li>• Defer closure</li></ul>	<ul style="list-style-type: none"><li>• Check knowledge</li><li>• List options</li><li>• Describe options</li><li>• explore preferences</li><li>• Harms and benefits</li><li>• Provide patient decision support</li><li>• Summarise</li></ul>	<ul style="list-style-type: none"><li>• Focus on preferences</li><li>• Elicit preferences</li><li>• Move to a decision</li><li>• Offer review</li></ul>

# Implementing shared decision making – Resource 4

High quality care for all,  
now and for future generations



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## Improving patient experience

Winter

Introduction to the Friends and Family Test

Transforming urgent and emergency care services in England

The Cancer Drugs Fund

Consultant treatment outcomes

Shared Decision Making

NHS England commitment to Shared Decision Making  
National programmes

Right Care Shared Decision Making Programme

The Health Foundation

Tools for shared decision making

Resources available

Useful links

Open and honest care: driving improvements

Commissioning

Technology, systems

[Home](#) > [Our work](#) > [Improving patient experience](#) > [Shared Decision Making](#) > [National programmes](#) > [Right Care Shared Decision Making Programme](#)

## Right Care Shared Decision Making Programme

The Shared Decision Making programme was part of the Quality, Innovation, Productivity and Prevention (QIPP) Right Care programme. It ended on 31 March 2013, and now it is the responsibility of NHS England. It is our objective to embed Shared Decision Making in NHS care.

In 2012, the programme commissioned three workstreams, with the aim to embed the practice of shared decision making among patients and those who support them, and among health professionals and their educators. The three workstreams were:

### i) Developing tools which support shared decision making, and the provision of decision coaching

36 Patient Decision Aids (PDAs) have been created by Totally Health, designed to help patients understand and consider the pros and cons of possible treatment options and to encourage communication between them and their healthcare professionals. The PDAs feature evidence-based information, images, diagrams and animations.

The PDAs are available online and in paper format, so patients and their carers, if appropriate, can examine their options in their own time. Short versions are available which can be used in or outside the consultation. Mobile apps have also been developed, so the information is accessible anywhere.

The PDAs are available in the [tools section](#).

### ii) Embedding Shared decision making in NHS systems and processes



search the site

Visit NHS Choices for patient information

## Latest News

New animation will raise further awareness about use of NHS patient data

23 January, 2014

Allied Health Professionals bulletin: January 2014

23 January, 2014

NHS England setting up Industry Reference Group to help develop its five-year strategy for specialised services

22 January, 2014

[View more news](#)

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# Acknowledgements and final words

- Research participants
- Profs. Louise Hickson and Linda Worrall
- Australian Department of Science, Education and Training



*That's a better thing:  
to make the patient decide,  
to give options.  
(81 year old person  
with hearing impairment)*



*For me, this way of doing  
things is part of the way  
of the future.  
(79 year old person  
with hearing impairment)*

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# Client involvement and self-determination with a shared decision making model



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